

## Cairns Business Women's Club

### Cocktail Party

3 Oct, 2007

TBA

[www.cbwc.org.au](http://www.cbwc.org.au)

### Finalist Master Class

1 and 2 Oct, 2007

TBA

[www.cbwc.org.au](http://www.cbwc.org.au)

### CBWC Special Event Breakfast – with Debra Templar, leading retailing and customer expert

11 Oct, 2007

7.00am registration,

7.30am - 9am

Sofitel Reef Casino

\$33 CBWC members

\$44 non members



## Townsville Business Women's Network

### Annual Townsville Business Women's Network Forum

30 Oct, 2007

Lakes Room

Mecuree Inn

[www.businesswomen.com.au](http://www.businesswomen.com.au)

### 2007 AGM

11 Oct, 2007

Southbank

[www.businesswomen.com.au](http://www.businesswomen.com.au)

## Business Liaison Association

### Breakfast with the Law

17 Oct, 2007

Hilton

[www.bla.org.au](http://www.bla.org.au)

### FNQ Digital Expo

18 Oct, 2007

Coca Contemporary Art

[www.bla.org.au](http://www.bla.org.au)

## Australian Institute of Management

### WHK Greenwoods

### Great Debate

11 Oct, 2007

Cairns Convention Centre

[www.aimevents.com.au](http://www.aimevents.com.au) or

13 16 48

## Tourism Tropical North Queensland

### Yungaburra Folk Festival

25 Oct, 2007

Yungaburra Township

Mark Booth - 4095 2702

### Torimba Festival

20 Oct, 2007

Ravenshoe Township

Heather - 4097 6407

### Opera in the Outback

19 - 20 Oct, 2007

Undara Experience

FRI: \$85 Adults \$43 Child

SAT: \$110 Adults \$55 Child

Undara - 4097 1900

### Yungaburra Folk Festival

25 - 28 Oct, 2007

5 Heritage Village

Weekend Ticker: \$75

Mark Both - 0448 017 877

### Maraka Festival

12 - 27 Oct, 2007

Ingham Township Free

### Greek Festival

13 - 14 Oct, 2007

Riverway, Thuringowa

### Mission Beach Aquatic Festival

6 - 7 Oct, 2007

Rotary Park

## Townsville Chamber of Commerce

### Annual General Meeting

26 Oct, 2007

Jupiters Hotel & Casino

[www.tvl-chamber.com.au](http://www.tvl-chamber.com.au)

## Cooktown Chamber of Commerce

### Council P & E standing meeting

2 Oct, 2007

TBA

[www.cook.qld.gov.au/events/2007/ccctmeeting2007.shtml](http://www.cook.qld.gov.au/events/2007/ccctmeeting2007.shtml)

Council Meeting

15 - 17 Oct, 2007

TBA

[www.cook.qld.gov.au/events/2007/ccctmeeting2007.shtml](http://www.cook.qld.gov.au/events/2007/ccctmeeting2007.shtml)

## Cairns Chamber of Commerce

### Cairns Chamber of Commerce Lunch

23 Oct, 2007

Sofitel Reef Casino

[www.advancecairns.com](http://www.advancecairns.com)

## WHAT PROPORTION OF YOUR MARKETING AND ADVERTISING BUDGET DO YOU PUT TOWARDS TURNING LEADS INTO SALES?



Your sales team speak face to face with your clients everyday, but all too often they are not equipped with the right tools to transform conversation into commercial profit.

Zanzoo Sales Solutions specialise in tailoring workshops designed to:

- Enhance Sales Skills
- Motivate Staff & Assist Team Building
- Improve Customer Service
- Fine-tune Management Skills

Contact Trudy for more information on how to enhance staff performance.

Ph: 0439 934 206 Fax: (07) 4039 3514 E-mail: [trudy@zanzoo.net.au](mailto:trudy@zanzoo.net.au)



[www.zanzoo.net.au](http://www.zanzoo.net.au)